

Delta Air Lines (DAL US)

FUNDAMENTAL VIEW 1 As of 14 Oct 2025

- Delta's focus on premium cabin and atlantic flying driven by its loyalty program lead the airline to enjoy industry best profitability. Delta targets 1x gross leverage, an A level balance sheet in our view.
- Delta has Outperformed peers this year on its strong credit quality and defensive nature. We are retaining our O/P view and continue to favor DAL compared to LUV. We are happy to capture the basis between the two.

RISKS & CATALYSTS As of 14 Oct 2025

- DAL faces all the industry exogenous risks: geopolitical events, pandemics, oil
 price volatility, and now recessionary fears.
- The recently weaker dollar may manifest as a headwind to international demand.
 DAL was able to capitalize on strong Atlantic recovery post-pandemic through its
 extensive existing network; however, it lost its status as the number one airline on
 US-Europe routes to United which grew very fast in the segment and now
 occupies the first spot. 3Q Atlantic flying came in disappointing, but Domestic was
 very solid.
- DAL's 1x leverage target is the lowest target in the industry.
- Higher income households are still outspending the middle and lower income ones, propelling Delta's business even higher.



KEY METRICS As of 14 Oct 2025

\$ MN	Y22	Y23	Y24	LTM 3Q25
Revenue	50,582	58,048	61,642	62,920
EBIT	3,661	5,521	5,995	6,072
EBITDAR	6,276	8,394	9,056	9,076
Cash	3,266	2,741	3,069	3,791
Short Term Investments	8,412	10,061	721	0
Net Debt	16,634	16,269	13,151	11,088
Adjusted Debt/LTM EBITDAR	5.3x	3.5x	2.7x	2.5x

Adjusted debt includes operating leases and underfunded pensions.

BUSINESS DESCRIPTION

As of 14 Oct 2025

- DAL is one of the world's largest airlines with a network comparable to UAL and AAL in size and distribution. It is perceived by the flying public as the "most premium" of the Big Three network carriers in the US.
- DAL has an extensive global network of airline affiliations, including Air France/KLM, Virgin Atlantic, Aeromexico, LATAM, and China Eastern.
- DAL management is the most evolved of the US network airlines, previously
 focused on used aircraft to lower capital costs and setting up full-cycle
 maintenance programs, buying a refinery to hedge crack spread, and developing
 non-commodity products including the leading loyalty program.

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