

ING Groep (INGA NA)

FUNDAMENTAL VIEW 1 As of 17 Jun 2025

- ING displays robust and consistent asset quality, good earnings, solid capital ratios and a well-balanced funding profile.
- These attributes are supported by its strong franchise in retail and wholesale banking in the Benelux region, its good geographic diversification, and its focus on low risk residential mortgage lending.
- At the same time, it has sizeable exposures to cyclical industry sectors in its
 Wholesale Banking division, although these have been reduced in recent years.

RISKS & CATALYSTS

As of 17 Jun 2025

- ING expects 2025 revenues to be broadly the same as in 2024 (€22.6 bn) and targeted a 5-10% increase in fee income. Total expenses are expected to rise to around €12.5-€12.7 bn (excluding incidental items) (FY24: €12.1 bn). ING notes the outlook excludes the previously announced intended sale of its business in Russia. As a reminder, this is expected to negatively impact its P&L by a net €700 mn and reduce its CET1 ratio by 5 bp.
- ING is looking to become more acquisitive, so it remains a candidate for M&A in the coming years.
- ING's CET1 ratio will trend down towards its 12.5% target in the coming years, bringing it more in line with other major peers.



KEY METRICS	As of 17 Jun 2025

€MN	Y21	Y22	Y23	Y24	1Q25
Return On Equity	8.8%	7.1%	14.4%	12.6%	11.4%
Total Revenues Margin	2.0%	1.9%	2.3%	2.3%	2.1%
Cost/Income	60.5%	60.3%	51.2%	53.6%	56.8%
CET1 Ratio (Transitional)	15.9%	14.5%	14.7%	13.6%	13.6%
CET1 Ratio (Fully-Loaded)	15.9%	14.5%	14.7%	13.6%	13.6%
Leverage Ratio (Fully-Loaded)	5.9%	5.1%	5.0%	4.7%	4.5%
Liquidity Coverage Ratio	139.0%	134.0%	143.0%	143.0%	142.0%
Impaired Loans (Gross)/Total Loans	1.8%	1.7%	1.8%	1.9%	1.9%

BUSINESS DESCRIPTION

As of 17 Jun 2025

- ING was founded in 1991 by a merger between Nationale-Nederlanden and NMB Postbank Group. It is now the largest Dutch financial institution by total assets.
- ING Bank is focused on retail and commercial banking in the Benelux countries, with direct banking franchises in Germany, Spain, Italy, Australia, as well as Poland, Romania, Turkey and the Philippines.
- In April 2016, it completed the process of divesting all of its insurance business (in Europe, the US and Asia), under the Restructuring Plan conditions imposed by the European Commission after it received state aid in 2008-2009.
- In November 2016, ING announced that its resolution entity would be its holding company, ING Groep NV. ING Groep is now the issuing entity for all TLAC/MRELeligible debt (AT1, Tier 2 and senior unsecured), and its sole operating entity is ING Bank N.V.

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