

Tencent (700 HK)

FUNDAMENTAL VIEW 1 As of 29 Apr 2025

• We maintain O/P on Tencent post its decent 4Q24 results, with accelerating topline growth and higher EBITDA margin; FOCF contracted due to a one-off surge in capex for GPUs, but debt metrics remained stable and modest. We expect Tencent's topline growth to remain steady at a high single percentage in FY25, thanks to its advertising, domestic/international gaming, fintech and cloud segments; we expect EBITDA margin to edge higher to 43% on a favorable revenue mix; we expect FOCF to expand and debt metrics to further improve. We continue viewing Tencent as a core holding in China and Asia IG credits, and we like its 2030/2031/2041 in particular.

RISKS & CATALYSTS

As of 29 Apr 2025

- While Chinese regulators have adopted a more friendly stance towards tech
 companies, any regulatory clampdowns abroad and domestically (e.g. antitrust
 rules, data security, personal information protection laws) may affect Tencent's
 business. Tencent's gaming, music streaming, and online payment units are
 among those that have come under regulatory scrutiny in the past.
- Tencent uses variable interest entities (VIEs) to circumvent China's restrictions on foreign ownership of Internet Content Providers, which poses regulatory risks.
 Specifically, VIE transactions involving "change in control" will be subject to antitrust regulatory processes.
- US-China tension may escalate under the new Trump Administration, including
 additional chip sanctions, which may result in higher volatility. Failing to secure a
 stable supply of advanced AI chips and/(or) find domestic alternatives could
 weigh on the long-term AI development of Tencent against international peers.



KEY METRICS As of 29 Apr 2025

RMB BN	FY20	FY21	FY22	FY23	FY24
Debt to Book Cap	25.2%	27.0%	31.4%	29.8%	25.4%
Net Debt to Book Cap	4.0%	6.0%	8.5%	1.0%	2.3%
Debt/Total Equity	33.7%	36.9%	45.9%	42.5%	34.0%
Debt/Total Assets	19.7%	20.1%	22.8%	23.5%	20.1%
Gross Leverage	1.4x	1.7x	1.9x	1.6x	1.3x
Net Leverage	0.2x	0.4x	0.5x	0.1x	0.1x
Interest Coverage	24.8x	24.7x	19.0x	19.9x	22.5x
EBITDA Margin	38.3%	34.9%	34.3%	38.9%	42.4%

Year-end: 31 December.

BUSINESS DESCRIPTION

As of 29 Apr 2025

- Founded in November 1998, Tencent is a leading provider of Internet value added services in China. Since its establishment, Tencent has ventured into instant messaging, social networking, online payments, digital entertainment, and PC and smartphone gaming. Most recently, it has also forayed into high-tech areas such as artificial intelligence, and cloud computing.
- Tencent's leading Internet platforms in China include Weixin/WeChat (online messaging), QQ Instant Messenger (online messaging), Tencent Games (gaming), Tencent Video/Weixin Video Accounts (video platforms), WeChat Pay (payments), and Tencent Cloud. The combined monthly average users (MAU) of Weixin and Wechat reached 1.38 bn as of 30 Sep 2024.
- In 4Q24, 46% of revenues came from Value Added Services (which consist of Domestic Games, International Games, and Social Networks), 33% came from FinTech and Business Services (e.g. commercial payments and cloud), 19% from Online Advertising and 2% from Others.
- Tencent is currently primarily listed on the Hong Kong Stock Exchange, with a market capitalization of HKD 4.4 tn as of 29 April 2025.

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