

FUNDAMENTAL VIEW 1

Bank of Philippine Islands (BPI PM)

- Bank of the Philippine Islands (BPI) is the 3rd largest bank in the Philippines by assets.
- We view the bank as too big to fail given its systemic importance in the country.
 There is also a strong probability of support from the government in addition to its main shareholder, the Ayala Corporation if needed.
- BPI has a long history, and we view it as a fundamentally sound bank with strong
 and improved profitability, and comfortable liquidity. Capital management
 however has become less conservative, and while asset quality is relatively well
 managed, we are keeping an eye on strong growth in the non-wholesale book.

RISKS & CATALYSTS

As of 10 Mar 2025

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- Any rating downgrade of the Philippine sovereign would have a negative impact on BPI
- BPI is focusing on unsecured retail and MSME growth, which has put pressure on asset quality and reduced capital buffers, and provision reserves have also been pared down. We see risks to asset quality from the strategy, but BPI's large corporates-focused book (72% of total loans) provide comfort and provisioning capacity is strong.
- The declining rate environment as rate cuts come through will adversely impact NIMs, but management expects to maintain a flattish FY25 NIM, supported by RRR reductions and a continued pivot towards better yielding retail/MSME.
- The acquisition of Robinsons Bank was completed on 1 January 2024, and it
 opens BPI up to new customer segments such as teachers and motorcycle loans.
 The current footprint is small but we are wary of the brisk intended growth.

CREDIT		As of 10 Mar 2025								
CURRENT CQS CQS OUTLOOK 3										
53			NEG	ATIVE	STABLE	POSIT	ΓIVE			
HISTORICAL RATINGS: AVERAGE AGENCY RATING (ACR)* VS CQS										
CQS							ACR			
70 —										
65										
03										
60 —							BBB			
55 —										
_										
50 —										
45 —							ВВ			
40 —										
Mar 24	May 24	Jul 24	Sep 24	Nov 24	Jan 25	Mar 25				
			cqs -	— ACR						

KEY METRICS As of 10 Mar 2025

PHP MN	FY20	FY21	FY22	FY23	FY24
PPP ROA	2.42%	2.01%	2.41%	2.52%	2.78%
Reported ROA (Cumulative)	0.98%	1.10%	1.59%	1.93%	1.98%
Reported ROE (Cumulative)	7.7%	8.4%	13.1%	15.4%	15.1%
Net Interest Margin	3.49%	3.30%	3.59%	4.09%	4.31%
CET1 Ratio	16.2%	15.8%	15.1%	15.3%	13.8%
Total Equity/Total Assets	12.5%	12.1%	12.2%	12.4%	n/m
NPL Ratio	2.68%	2.49%	1.76%	1.84%	2.13%
Provisions/Loans	1.94%	0.91%	0.58%	0.22%	n/m
Liquidity Coverage Ratio	232%	221%	195%	207%	159%
Net Stable Funding Ratio	154%	155%	149%	154%	146%

BUSINESS DESCRIPTION

As of 10 Mar 2025

- The history of the Bank of the Philippine Islands traces back to 1851. It is the oldest bank in the Philippines and South East Asia. It was first listed on the Philippine Stock Exchange in 1971, and became a universal bank in 1982.
- Ayala Corporation, one of the biggest conglomerates in the country, became BPI's dominant shareholder in 1969. Ayala Corp still holds a 49% stake in the bank.
- BPI has been acquisitive across the years. It merged with Far East Bank and Trust Company and acquired Ayala Insurance Holdings Corp in 2000. It acquired DBS Bank Philippines in 2001 and Prudential Bank Philippines in 2005. DBS was a shareholder of BPI but exited its position in 2013. More recently in January 2024, it completed the acquisition of the Gokongwei conglomerate's Robinsons Bank.
- The bank is predominantly a corporate bank with 72% of its loan book outstanding to corporates, and the balance to MSME and retail as of 4Q24. The longer term target is to grow the retail and SME segment to a 30% share of loans.

GLOSSARY

- ¹ The **Fundamental View** is our current assessment of credit quality and our expectation of how credit quality will trend over the next year or longer.
- ² The **Credit Quality Score (CQS)** is a number between 5 and 100. It is a medium-term credit score for corporates and financial institutions that utilizes a combination of sector fundamental scores and equity market signals. Values of CQS above 50 generally indicate investment grade credit quality.
- ³ The **Credit Quality Score (CQS) Outlook** is the near-term (3 month) outlook for the CQS, based on its trend, volatility and distance from the adjacent CQS risk bucket.
- ⁴The **Agency Composite Rating (ACR)** is the average senior unsecured rating from one or more major rating agencies.

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