

Bank of Philippine Islands (BPI PM)

FUNDAMENTAL VIEW 1 As of 27 Dec 2024

- Bank of the Philippine Islands (BPI) is the 3rd largest bank in the Philippines by assets.
- We view the bank as too big to fail given its systemic importance in the country.
 There is also a strong probability of support from the government in addition to its main shareholder, the Ayala Corporation if needed.
- BPI has a long history, and we view it as a fundamentally sound bank with
 prudent capitalization, strong and improved profitability, and comfortable
 liquidity. Asset quality remains relatively well managed but we are keeping an eye
 on strong growth in the non-wholesale book.

RISKS & CATALYSTS

As of 27 Dec 2024

- Any rating downgrade of the Philippine sovereign would have a negative impact on BPI
- Sustaining returns is a challenge without the rates tailwind, so BPI has focused on
 unsecured retail and MSME growth, which has put pressure on asset quality, and
 paring down provision reserves. We see risks to asset quality from the strategy,
 but BPI's large corporates-focused book (73% of total loans) provide comfort and
 provisioning capacity has improved meaningfully. Provision reserves however
 have limited room to be further reduced, unlike BDO and MBT.
- The acquisition of Robinsons Bank was completed on 1 January 2024, and it
 opens BPI up to new customer segments such as teachers and motorcycle loans.
 The current footprint is small but we are wary of the brisk intended growth.

CREDIT QUALITY SCORE (CQS)² CURRENT CQS CQS OUTLOOK ³ 53 NEGATIVE STABLE POSITIVE HISTORICAL RATINGS: AVERAGE AGENCY RATING (ACR)* VS CQS CQS ACR ACR 65 60 BBB 55 Mar 24 May 24 Jul 24 Sep 24 Oct 24 Dec 24 Feb 25

KEY METRICS As of 08 Nov 2024

PHP MN	FY20	FY21	FY22	FY23	9M24
PPP ROA	2.42%	2.01%	2.41%	2.52%	2.92%
Reported ROA (Cumulative)	0.98%	1.10%	1.59%	1.93%	2.07%
Reported ROE (Cumulative)	7.7%	8.4%	13.1%	15.4%	15.9%
Net Interest Margin	3.49%	3.30%	3.59%	4.09%	4.29%
CET1 Ratio	16.2%	15.8%	15.1%	15.3%	14.8%
Total Equity/Total Assets	12.5%	12.1%	12.2%	12.4%	13.6%
NPL Ratio	2.68%	2.49%	1.76%	1.84%	2.30%
Provisions/Loans	1.94%	0.91%	0.58%	0.22%	0.32%
Liquidity Coverage Ratio	232%	221%	195%	207%	n/m
Net Stable Funding Ratio	154%	155%	149%	154%	n/m

BUSINESS DESCRIPTION

As of 08 Nov 2024

- The history of the Bank of the Philippine Islands traces back to 1851. It is the oldest bank in the Philippines and South East Asia. It was first listed on the Philippine Stock Exchange in 1971, and became a universal bank in 1982.
- Ayala Corporation, one of the biggest conglomerates in the country, became BPI's dominant shareholder in 1969. Ayala Corp still holds a 49% stake in the bank.
- BPI has been acquisitive across the years. It merged with Far East Bank and Trust Company and acquired Ayala Insurance Holdings Corp in 2000. It acquired DBS Bank Philippines in 2001 and Prudential Bank Philippines in 2005. DBS was a shareholder of BPI but exited its position in 2013. More recently in January 2024, it completed the acquisition of the Gokongwei conglomerate's Robinsons Bank.
- The bank is predominantly a corporate bank with 73% of its loan book outstanding to corporates, 2% to MSMEs and 25% to retail as of 3Q24. The longer term target is to grow the retail and SME segment to a 30% share of loans.

GLOSSARY

- ¹ The **Fundamental View** is our current assessment of credit quality and our expectation of how credit quality will trend over the next year or longer.
- ² The **Credit Quality Score (CQS)** is a number between 5 and 100. It is a medium-term credit score for corporates and financial institutions that utilizes a combination of sector fundamental scores and equity market signals. Values of CQS above 50 generally indicate investment grade credit quality.
- ³ The **Credit Quality Score (CQS) Outlook** is the near-term (3 month) outlook for the CQS, based on its trend, volatility and distance from the adjacent CQS risk bucket.
- ⁴The **Agency Composite Rating (ACR)** is the average senior unsecured rating from one or more major rating agencies.

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