Meta Platforms (META US)

FUNDAMENTAL VIEW¹

As of 13 Aug 2024

- Meta has Aa3/AA-/NR ratings which reflects extremely strong credit metrics of 0.3x gross leverage (pro forma for \$10.5 bn bond deal) and \$40 bn net cash. We are encouraged by Meta's strong advertising growth relative to peers. However, Meta is going through a heavy investment cycle for both AI and the metaverse.
- We continue to expect Meta to be a regular/annual issuer to fund its shareholder returns and massive investments. Longer term, we expect Meta to adhere to its previously communicated financial policy of maintaining a positive or neutral cash balance. Meta has legal and regulatory risks notably an FTC suit that seeks to unwind its prior acquisitions of Instagram and WhatsApp.

RISKS & CATALYSTS

As of 13 Aug 2024

- In December 2020, the FTC filed a lawsuit against Meta targeting its acquisitions of Instagram and Whatsapp. If Meta is forced to unwind prior acquisitions, this would be a credit negative given reduced scale and diversification.
- Meta's business model relies almost entirely on user-generated content. As such, there are risks related to customer privacy (e.g., Cambridge Analytica data scandal in 2018) and regulatory changes (e.g., Section 230 protections).
- In April 2024, the US signed into law a bill requiring a sale or ban of TikTok, although we expect legal challenges. If a ban is implemented, this would positively impact Meta and others with competing short-form video products.
- In October 2022, activist Altimeter Capital wrote a letter to Zuck and Board although it was on the friendly-side of activism and some suggestions have already been implemented.



As of 13 Aug 2024 **KEY METRICS** \$ MN 2020 2021 2022 2023 LTM 2Q24 **Revenue YoY** % 21.6% 37.2% (1.1%) 15.7% 24.3% EBITDA 46,069 63,882 49,622 71,955 86,932 **EBITDA Margin** 54.2% 53.3% 58.0% 53.6% 42.6% CapEx % of Sales 18.3% 16.3% 27.5% 20.8% 19.9% Sh. Ret. % of CFO-CapEx 27% 116% 152% 46% 69% Net Debt (61, 954)(47, 998)(30,815) (47,018) (39,691) 0.0x 0.2x **Gross Leverage** 0.0x 0.2x 0.3x EV / EBITDA 15.8x 14.0x 5.8x 12.3x 14.7x

BUSINESS DESCRIPTION

As of 13 Aug 2024

- Meta Platforms is the largest social networking company in the world. Meta generates substantially all of its revenue from advertising which includes Facebook, Instagram, Messenger, and third-party affiliated websites or mobile applications.
- In 2Q24, Family of Apps was 99% of revenue (98.1% from advertising and 0.9% from other) and Reality Labs was 1% of revenue. Reality Labs generated \$16.7 bn in operating losses during LTM 2Q24 as the company is investing heavily in the metaverse.
- There are 3.27 bn Family Daily Active People (DAP) as of 2Q24, and the Family Average Revenue per Person (ARPP) was \$11.89 quarterly in 2Q24. While US & Canada have the lowest number of users, they generate higher revenue than other regions given significantly higher ARPU. Revenue was 43% from US & Canada, 24% from Europe, 20% from Asia Pacific, and 13% from Rest of World in 2Q24.
- Meta is headquartered in Menlo Park, California. Employee headcount was 70.8k at 2Q24.

GLOSSARY

¹ The **Fundamental View** is our current assessment of credit quality and our expectation of how credit quality will trend over the next year or longer.

² The **Credit Quality Score (CQS)** is a number between 5 and 100. It is a medium-term credit score for corporates and financial institutions that utilizes a combination of sector fundamental scores and equity market signals. Values of CQS above 50 generally indicate investment grade credit quality.

³ The **Credit Quality Score (CQS) Outlook** is the near-term (3 month) outlook for the CQS, based on its trend, volatility and distance from the adjacent CQS risk bucket.

⁴ The **Agency Composite Rating (ACR)** is the average senior unsecured rating from one or more major rating agencies.

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